

DISC & Motivators Mastery™ Program

A Special Program – Only for Those Certified by Dr. Abelson

Coaches, recruiters, managers, leaders, team leaders:



Want a refresher and a deeper dive into DISC & Motivators?

Looking for more techniques to better coach, manage, and lead teams?

Want to learn how to use DISC & Motivators Wheels like nowhere else on the planet!

**Become a Master of DISC & Motivators!
Excel at Your Craft!**

Experience a day-long event exclusively on using our DISC & Motivators...

- Cases • Expert Panel Discussions • Examples from Dr. A

Come with your most difficult and interesting questions and we will find the answers.

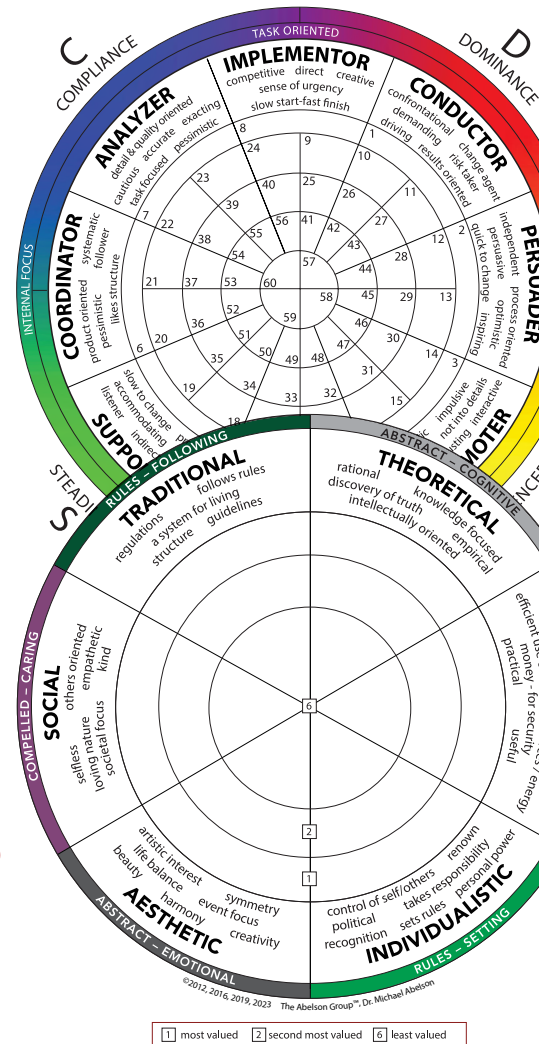
**Join us in Downtown Austin
September 30, 2023, 8:30am to 4pm**

Early Bird Price - \$795 Standard Price - \$995

Until September 8, 2023

From September 9 to 27, 2023

**Contact Us Today – Space Is Limited
succeed@abelson.net • 979-696-2222, Option #1**



“The DISC Mastery class is like seeing a color TV after a lifetime of watching black & white TV. I leave dissatisfied with my past conclusions wishing I could have taken those black & whites and used DISC Mastery to make them technicolor.”

- Gary M., Master Consultant, IT Consulting Firm

“I received my DISC Certification from Dr. Abelson two years ago. This refresher on how to use the DISC Graphs and Wheels to help improve team satisfaction and results was invaluable!”

- Leah M. Regional Director, Home Protection Warrantee Company



THE
ABELSON GROUP

Hiring & Performance Solutions for Staff, Teams & Leaders

DISC & Motivators Mastery™ Program

"Coming into the program, I felt I had a pretty good grasp of DISC. I realized very quickly that I know just about the tip of the iceberg and that Dr. A was taking us so much deeper. Thanks Dr. A!"

-Andrew S., Office Manager, Real Estate Company

"I am blown away at the depth of understanding behaviors and motivators the Mastery class gave me."

- Josh B., Agent, Real Estate Company

"This is most likely my most valuable tool as a Team Leader, whether I am using it in recruiting, leading staff or leading agents. Additionally, the power of knowing a person's values and knowing how it affects a person's behavioral style is incredible. This class is powerful training for all Team Leaders, especially new ones."

- Christie W. Office Manager, Real Estate Company



Dr. Michael Abelson, (Dr.A) is CEO/President of The Abelson Group. He has over 45 years of experience as a consultant, trusted advisor, educator/trainer, and interpreter of psychological assessments. He founded The Abelson Group in 1986. His teaching expertise is demonstrated through being awarded nine different times while teaching over 50,000 undergraduate students, and 10,000s of MBAs and executives while on the

faculty of Texas A&M University. He has been on the educational stage on four continents, delivering over 1,000 keynote speeches, seminars, and other training programs. He is a consultant and trusted advisor working with 100s of organizations on human resources, change, and strategic planning/visioning projects.

He is Emeritus from the Department of Management at Texas A&M University where he was on the faculty for over 30 years, Real Estate Research Fellow at the Real Estate Center at Texas A&M University, the first Director of the Human Resources Masters program at Texas A&M, and an instructor at four executive education centers. He has shared his management and human resources expertise in over 40 television programs, quoted in over 100 newspapers, magazines, and e-letters, and appeared in 100s of weekly radio programs.

BONUS:

Volunteer to possibly win a Personal DISCOVERY™ session (a \$2,000 value) with Dr. A. That's 180 minutes (in 2 or 3 sessions) going over your most important of 60+ personal development areas of your choosing (from an Abelson Group list of 60+ areas). Dr. A uses your reports from the 5 different "sciences" (DISC, Motivators, Leadership, EQ, Stress) available from The Abelson Group, to give you incredible insights and answer your every question related to your reports. Have a coach? Invite them to attend the feedback sessions so they can serve you even better.

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Payment Information:

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From September 9 to 27, 2023

Your Name: _____ Name on Credit Card, if different: _____

Email: _____ Alternate Email: _____

Billing Address: _____ City, State, Zip: _____

Mobile Phone: _____ Business Phone: _____

Credit Card Number: _____ EXP Date: _____ CVV: _____